
Presentation of Results for FY2010 1H

November 11, 2009

ITX Corporation

1. FY10 1H Results and Initiatives

FY10 1H Summary of consolidated income statements

| (Billion yen) | (A) FY09 1H Results | (B) FY10 1H Forecast (May 12, 2009) | (C) FY10 1H Results | Change (C-B) | Change (C-A) |
|--|---------------------------|---|---------------------------|-----------------|-----------------|
| Revenues | 124.9 | 105.0 | 114.1 | +9.1 | -10.8 |
| (Telecommunications Service Business) | (74.1) | (76.7) | (88.5) | (+11.8) | (+14.4) |
| (Service & Solution Business) | (52.1) | (28.5) | (27.0) | (-1.5) | (-25.0) |
| (Elimination and Corporate) | (-1.3) | | (-1.6) | | |
| Operating Income | -0.1 | 0.8 | 1.9 | +1.1 | +2.0 |
| (Telecommunications Service Business) | (0.8) | (1.1) | (2.2) | (+1.1) | (+1.4) |
| (Service & Solution Business) | (-0.3) | (-0.3) | (0.3) | (+0.6) | (+0.6) |
| (Elimination and Corporate) | (-0.5) | | (-0.7) | | |
| Ordinary Income | -0.3 | 0.4 | 1.3 | +0.9 | +1.6 |
| Net Income | -2.8 | 0.0 | 0.4 | +0.4 | +3.2 |

Progress of Corporate Structural Reform

Strengthening Stable Revenue Base

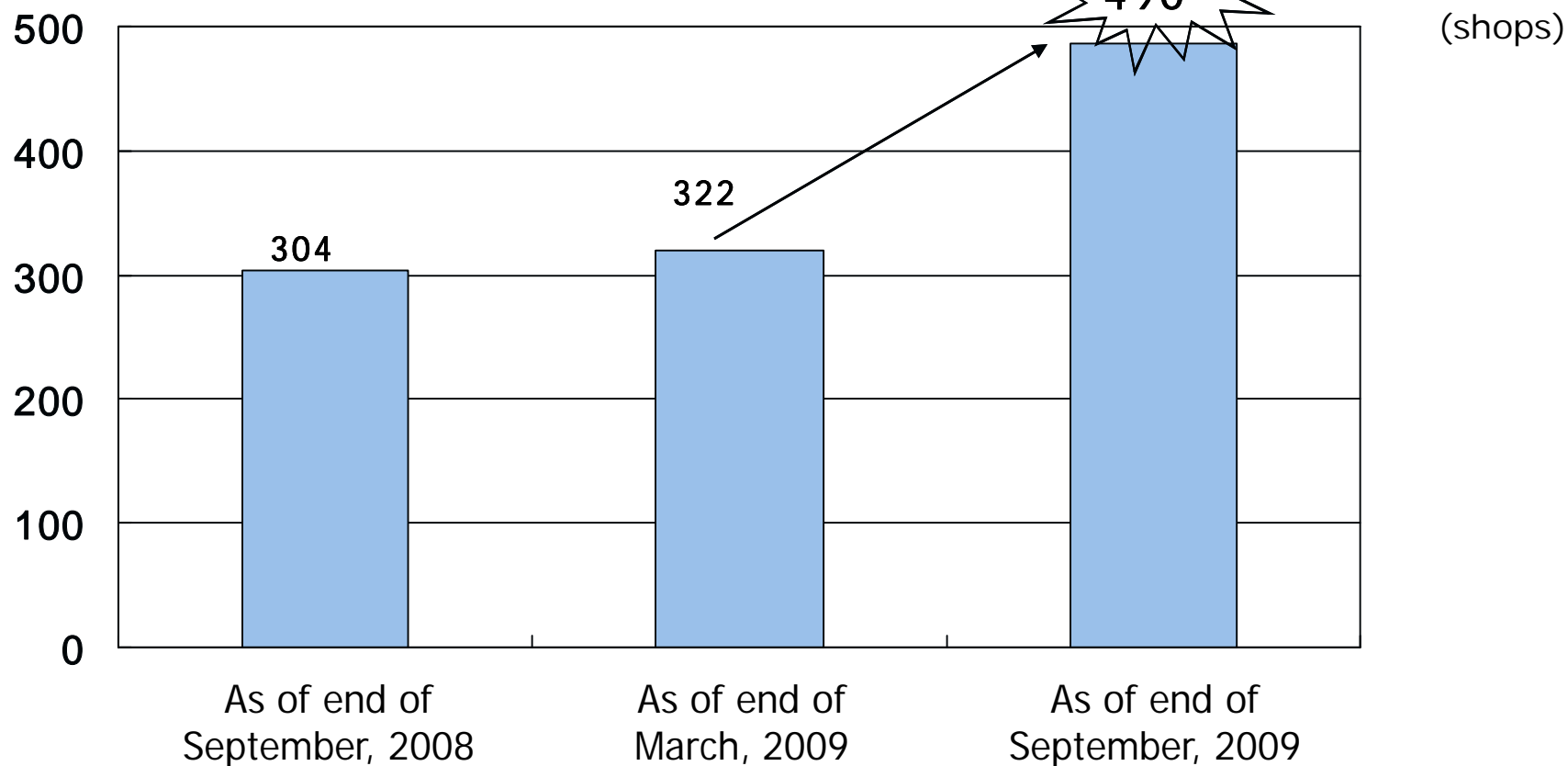
| Initiatives | Progress | Situation |
|---|----------|---|
| Improving profitability by concentrating management resources | | Telecommunications Service Business obtain the best results of an operating income in FY09 1H |
| Withdrawing from unprofitable businesses | | almost complete withdrawal from CVC investment |
| Creating new businesses | | Progress along the strategic plan |

Topics for FY09 1H

June 1: Acquisition of business from Panasonic Telecom

August 1: Succession of business from Sony Marketing

[number of mobile phone retailing shops]



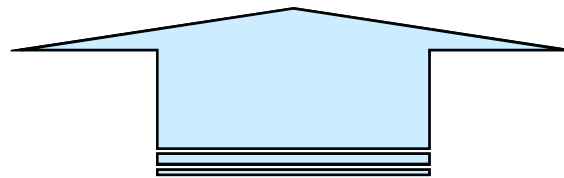
Topics for FY09 1H

■ Concentration of management resources

-Investment fund for Information Service Businesses includes
Communication Business and Medical Information Business

■ Strengthening the financial base

-Reduction of NET interest-bearing debt : ¥38.3 billion (end of March) ¥26.0 billion
-Reduction of goodwill : ¥12.4 billion



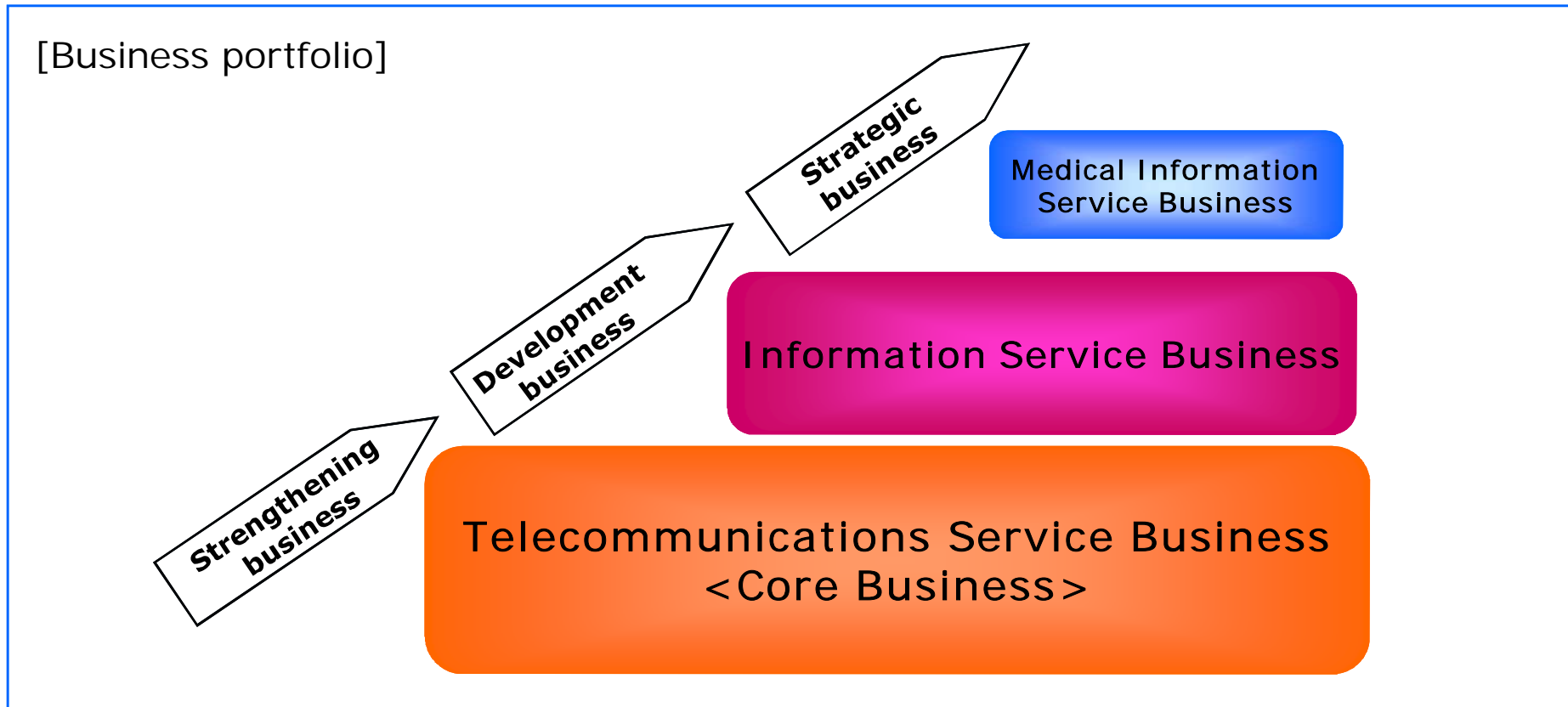
◆ Broadleaf sell all shares

- Sales Price: ¥19.5 billion
- Sales Profit: ¥1.6 billion
- Sold to: The Carlyle Group

2. Growth Strategy

Corporate Structural Reform – 2nd Step

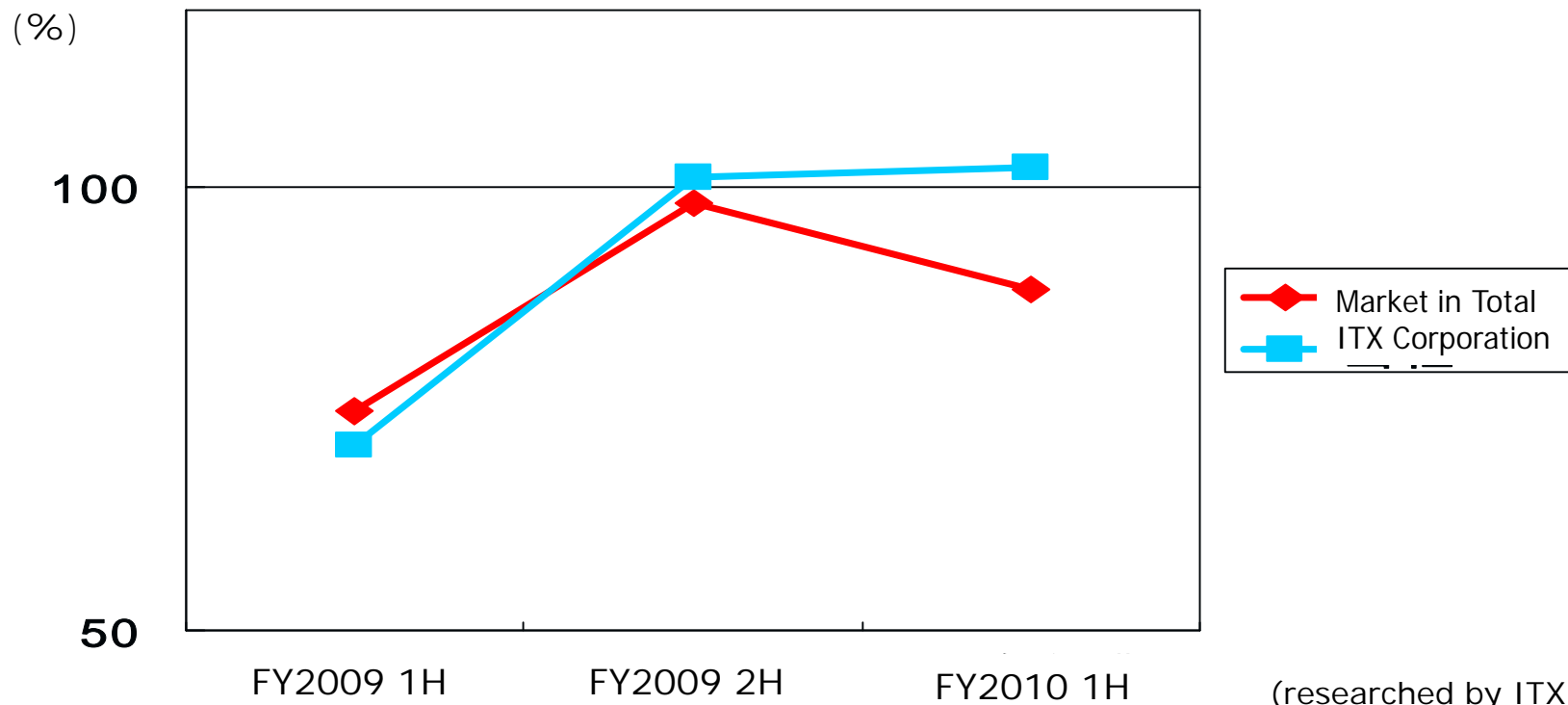
Optimize Business portfolio
accelerate growth of the ITX Group



Growth Strategy Strengthening Business [Telecommunications Service Business]

increase sales in stagnant mobile phone retailing market
steady growth of market share

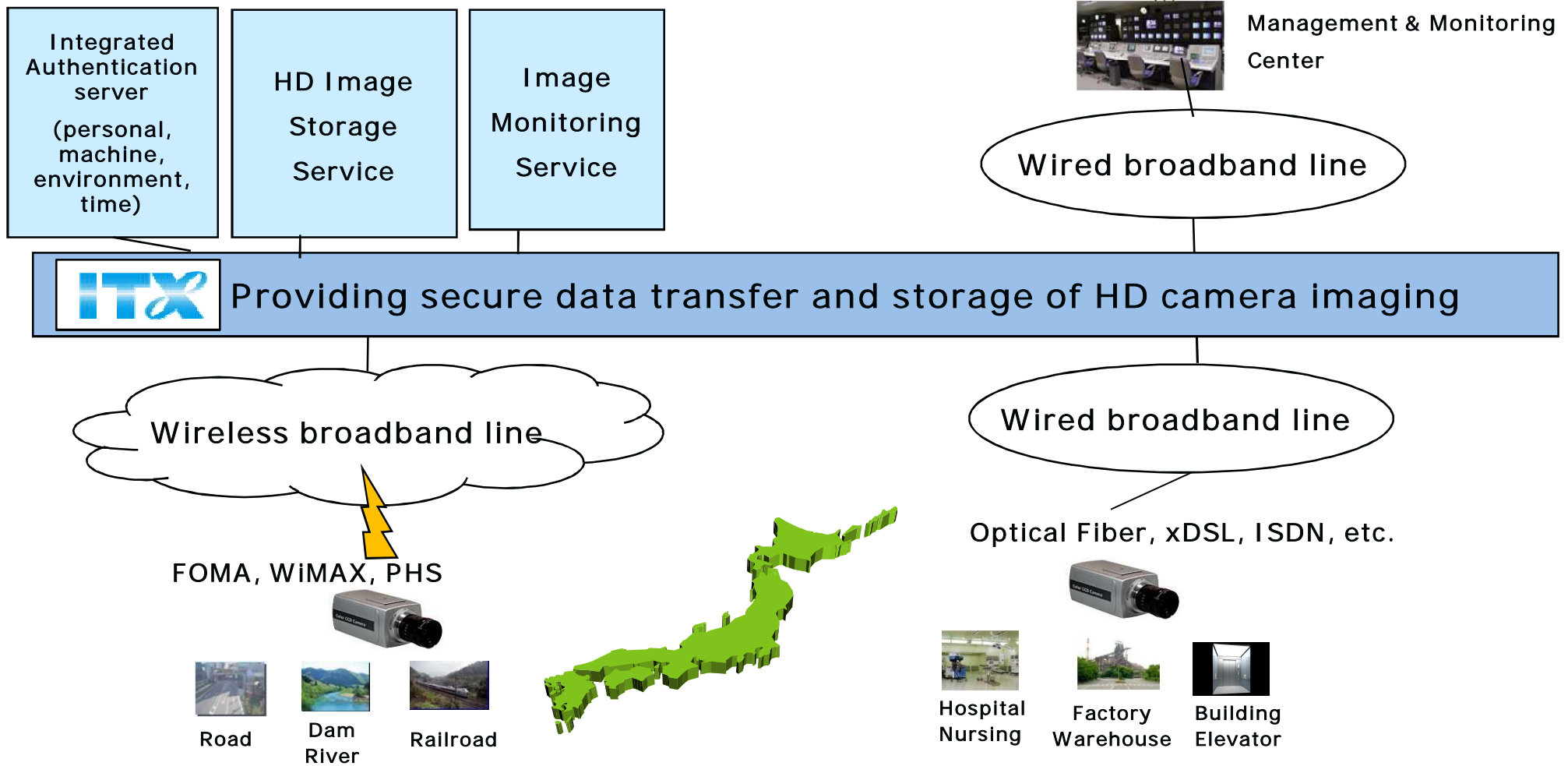
[number of handset sales : compared to the previous quarter]



| | FY09 1H | FY09 2H | As of end of September, 2009 |
|------------------|---------|---------|------------------------------|
| Market share (%) | 4.5 | 4.7 | 6.2 |

Growth Strategy Development business [Information Service Business]

Secure HD Imaging Service : collaboration with communications business



Business development plan

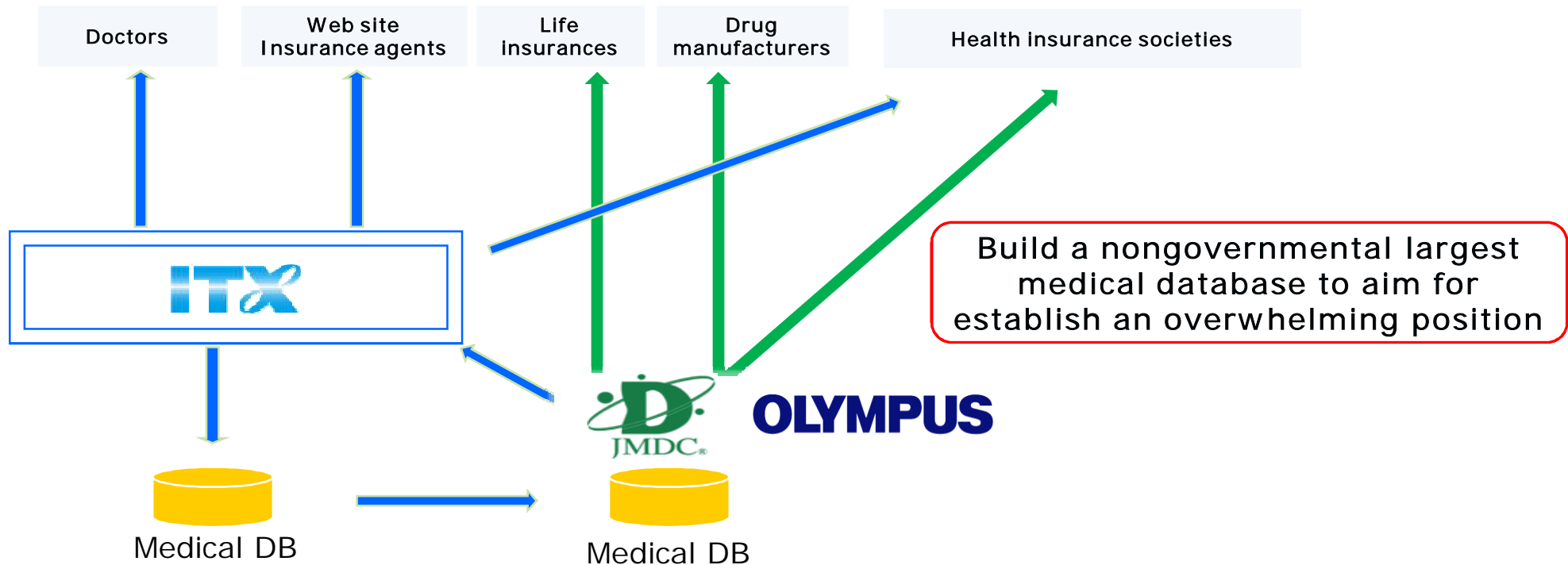
- Railroad companies
- Medical market
- Highway etc.

Advantage of the development

- Strong competitiveness by introducing advanced technology
- Service providing business model

Growth Strategy Strategic Business [Medical Information Service Business]

Development plan for Medical Information Service Business



Build a nongovernmental largest medical database to aim for establish an overwhelming position

ITX is building a medical data integrated system which can process some millions of data in a month and accumulate more than ten millions of data in total.

Forecast for full-term FY2010

| (Billion yen) | (A) FY09 Results | (B) FY10 Forecast (May 12, 2009) | (C) FY10 Forecast (November 6, 2009) | Change (C-B) | Change (C-A) |
|--|------------------------|--|---|-----------------|-----------------|
| Revenues | 251.7 | 219.0 | 258.0 | +39.0 | 6.3 |
| (Telecommunications Service Business) | (153.0) | (159.9) | (208.0) | (+48.1) | (+55.0) |
| (Service & Solution Business) | (101.5) | (59.9) | (53.0) | (-6.9) | (-48.5) |
| (Elimination and Corporate) | | (-0.8) | (-3.0) | | |
| Operating Income | -0.1 | 4.5 | 4.5 | 0 | +4.6 |
| (Telecommunications Service Business) | (2.6) | (3.2) | (4.6) | (+1.4) | (+2.0) |
| (Service & Solution Business) | (-1.6) | (2.2) | (1.2) | (-1.0) | (+2.8) |
| (Elimination and Corporate) | (-1.1) | (-1.0) | (-1.3) | | |
| Ordinary Income | -1.5 | 3.6 | 3.2 | -0.4 | +4.7 |
| Net Income | -4.0 | 1.0 | 1.4 | +0.4 | +5.4 |

3. Details of Results and Forecasts

FY10 1H Summary of consolidated income statements

| (Billion yen) | (A) FY09 1H Results | (B) FY10 1H Forecast (May 12, 2009) | (C) FY10 1H Results | Change (C-B) | Change (C-A) |
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| (Elimination and Corporate) | (-1.3) | | (-1.6) | | |
| Operating Income | -0.1 | 0.8 | 1.9 | +1.1 | +2.0 |
| (Telecommunications Service Business) | (0.8) | (1.1) | (2.2) | (+1.1) | (+1.4) |
| (Service & Solution Business) | (-0.3) | (-0.3) | (0.3) | (+0.6) | (+0.6) |
| (Elimination and Corporate) | (-0.5) | | (-0.7) | | |
| Ordinary Income | -0.3 | 0.4 | 1.3 | +0.9 | +1.6 |
| Net Income | -2.8 | 0.0 | 0.4 | +0.4 | +3.2 |

Segment Telecommunication Service Business

(Billion yen)

| Telecommunications Service Business | FY09 1H Results | FY10 1H Results | Change |
|-------------------------------------|-----------------|-----------------|--------|
| Revenue | 74.1 | 88.5 | +14.4 |
| Operating Income | 0.8 | 2.2 | +1.4 |

Business environment

- ◆ Market volume / Number of sales for handset unit in total (1H) : 87% against the last year
- ◆ 2H : Passed 2years from changing sales method. Expecting institutional demand and second-unit demand.

ITX

- ◆ Obtained sales results that exceed the market by effective sales channel expansion compared to the previous year
- ◆ Improvement of the profitability (ratio of operating profit to sales: from 1.1% to 2.5%)
- ◆ Strong sale of the broadband line (number of sales: rose 144% against the last year)
- ◆ Positive development in own service
Rental server service "IT PARK", CMS for mobile site "MobileController", mobile phone management service for corporate "Keitai Doctor" and etc.

Segment Service & Solution Business

(Billion yen)

| Service & Solution Business | FY09 1H Results | FY10 1H Results | Change |
|-----------------------------|-----------------|-----------------|--------|
| Revenue | 52.1 | 27.0 | 25.0 |
| Operating Income | -0.3 | 0.3 | +0.6 |

- ◆ NOC (Nippon Outsourcing Corporation)
Expanding service area for outsourcing business by completely subsidizing Pati Technology Inc.
- ◆ Ai-medic Co., Ltd. : Steady achievements
- ◆ Net Protections Inc.
 - Improve profitability by improving service quality
 - Aimed at early IPO
- ◆ E-Globaledge Corporation / Soliste Corporation
 - Expecting decreasing in incomes and profits due to withdrawal from a business caused by credit uncertainly in some clients

Forecast for full-term FY2010

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| (Elimination and Corporate) | | (-0.8) | (-3.0) | | |
| Operating Income | -0.1 | 4.5 | 4.5 | 0 | +4.6 |
| (Telecommunications Service Business) | (2.6) | (3.2) | (4.6) | (+1.4) | (+2.0) |
| (Service & Solution Business) | (-1.6) | (2.2) | (1.2) | (-1.0) | (+2.8) |
| (Elimination and Corporate) | (-1.1) | (-1.0) | (-1.3) | | |
| Ordinary Income | -1.5 | 3.6 | 3.2 | -0.4 | +4.7 |
| Net Income | -4.0 | 1.0 | 1.4 | +0.4 | +5.4 |

Reinforcement of the financial standing

Creation of steady cash flows, reduction of debt ratio and goodwill

(Billion yen)

| | FY07 | FY08 | FY09 | FY10 1H | FY10 (Forecast) |
|--|------------|-------------|------------|------------|--------------------|
| Equipment Sales and Service | 8.5 | 7.4 | 7.0 | 7.5 | 8.0 |
| Investment Securities for Business Incubation | -2.0 | 3.7 | 2.3 | | - |
| Cash flows from operating activities | 6.5 | 11.1 | 9.3 | 7.5 | 8.0 |
| Cash flows from investment activities | -2.3 | -7.4 | 2.6 | -10.8 | 5.7 |
| Cash slows from financing activities | 3.9 | -4.0 | -11.7 | -6.5 | -8.0 |
| Cash and cash equivalents at the beginning of period | 17.6 | 25.9 | 25.3 | 25.6 | 25.6 |
| Others | 0.2 | -0.3 | 0.1 | - | - |
| Cash and cash equivalents at the end of period | 25.9 | 25.3 | 25.6 | 15.9 | 31.3 |

| | FY07 | FY08 | FY09 | FY10 1H | FY10 (Forecast) |
|---------------------------------|------|------|------|------------|--------------------|
| NET interest-bearing debt | 65.7 | 52.9 | 38.3 | 42.5 | 26.0 |
| NET interest-bearing debt ratio | 2.61 | 1.48 | 1.26 | 1.38 | 0.82 |

| | FY07 | FY08 | FY09 | FY10 1H | FY10 (Forecast) |
|----------|------|------|------|------------|--------------------|
| goodwill | 43.4 | 42.1 | 37.6 | 40.3 | 26.4 |

Effects and numerical targets in this material are based on judgments and assumptions available at the time when the material was prepared. Actual results may differ substantially because of uncertainty inherent in the judgments and assumptions and possible changes in business management and conditions in Japan and abroad.

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